

April 2010

Brooms and Brush Blowout

Minuteman continues to offer discounted prices on brooms and brush's that can be found on the Minuteman dealer website. A 17" Strata Grit brush is now only \$45.00 during this promotion. Be sure to view the dealer site today before these amazing price reductions are gone. For more information please contact (800) 323-9420 Or customerservice@minutemanintl.com

Customer Service goes Live?

Live chat that is: Minuteman customer service department has launched an online chat function that can be found on the Minuteman web page. The chat service can be utilized for both general questions, and technical support.

Go to www.minutemanintl.com



New guidelines for contractors - It's the LAW...

Beginning in April of 2010 the Environmental Protection Agency (EPA) will begin enforcing any contractor hired to remodel, renovate, repair, and/or paint a home, child care facility, and school built before 1978, that disturbs lead-based paint needs to be certified and has to follow specific work practices to prevent lead contamination. "The special cleaning methods include: Using a HEPA vacuum to clean up dust and debris on all surfaces, There is to be no sanding, grinding, planing, needle gunning, or blasting with power tools and equipment not equipped with a shroud and HEPA vacuum attachment," stated the EPA in their "Renovate Right" press release. Fines for not following this new guideline can result in penalties upward of \$3,000 for first time offenders.

Minuteman International offers several products that qualify under this new law including our Lead Vacuum, Micro Vacuum, and V10Pro Plus Back Pack Vacuum. Visit us on the web or contact our customer service team today for more information.

<http://www.epa.gov/lead/pubs/renovaterightbrochure.pdf>



University of Minuteman

Minuteman International has launched an aggressive 12month plan called U of M in an effort to train our employees on our new and ever changing product line. Each month details a new product line beginning with Auto Scrubbers. The ultimate goal of this program is to not only educate our employee base, but to ultimately improve the experience of our dealers phoning in and gathering information. The training schedule also cross trains Minuteman employees on the Multi-Clean chemical brand, along with sessions detailing PowerBoss equipment as well. "We are excited to bring the folks who are handling these calls and sending out these invoices on what it is we are doing here at Minuteman" said William Koepfel, Western Zone Manager, and Corporate training manager. "It's an opportunity for our internal folks to take further pride in this company and a hands on approach at what it is we do."



H20 and H26 Scrubbers

Minuteman has launched the **H20 & H26** Scrubber (Hospital Grade, Disc). This scrubber runs at a quiet 66dB (operator's ear) compared to 69 dB reading for the standard E20 and has a specially formulated anti-microbial* resin used in the recovery tank. The sample was tested in accordance to JIS Z 2801 Standard- Method for determining efficacy of antimicrobials incorporated in manufactured articles (Film contact method).

This test was conducted by an independent lab for Escherichia Coli (E- Coli) & Staphylococcus Aureus (Staph) resulting in greater than 99% Bacterial Reduction Rate.

E26eco Scrubber

The **E26eco** Scrubber is a prime example of a fast turn-around value-focused product without sacrificing quality. By utilizing the existing E1720 base and a dual-disc, single motor scrub deck system, Minuteman will launch the new product in May. With the use of "Aqua Stop" brushes and optimal solution flow setting, the 12 gallon solution tank can be run for an hour without refilling. The **E26eco** expands the existing 17" and 20" disc and 20" cylindrical deck line up.

Features and benefits.

- 26" scrub path
- Traction Drive
- Single brush motor
- (2) 13" counter-rotating pad drivers/brushes
- Aqua-mizer flow control*
- 37" Parabolic squeegee
- Common parts with E17/20
- Built-in charger

*1 full tank = 1 hour when used with aqua stop brushes for efficient cleaning.

Technical Service Bulletins

In an effort to better communicate notable machine changes and improvements to our Customers, we launched our new Technical Service Bulletin (TSB) Process. Meetings were held and all key personnel to the process were trained from both of the Minuteman and PowerBoss Organizations. This new process defines the format, criteria, and distribution of our TSBs which is tied into our Engineering Change Notices. Newly effective TSBs are emailed to our dealers and can be found on the Minuteman Intranet in a link under Sales Tools. They can also be found on the Minuteman and PowerBoss dealer's websites and on EZ Parts categorized by machine.

Minuteman International is a member of the Hako Group of Companies
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